

MedCruise at Seatrade Med 2008 in Venice December 9th-11th



edCruise will have a strong presence at Seatrade Med 2008 taking place in Venice December 9th to 11th at the Venezia Terminal Passeggeri (pictured above).

The pavilion is the biggest MedCruise showcase ever at the bi–annual event and will house 25 exhibition stands representing the following port members: Alicante, Balearic Islands, Barcelona, Bari, Cartegena, Castellon, Ceuta, Constantza, Cyprus Ports Authority/CTO, Dubrovnik Port Authority (Croatian Group), French Rivieria Ports, Gibraltar, Koper, Livorno, Malaga, Malta, Naples, Palamos, Portoferraio, Sete, Sicilian Port Authorities (Palermo & Messina), Sochi, Toulon, Trieste, Tunisian ports and Valencia.

Host port Venice has a separate stand as does Portuguese port member Azores and Portimao, plus Italy's Civitavecchia and Genoa.

MedCruise has a high profile at the conference too with Laurent Monsaingeon, chairman of MedCruise and managing director of French Riviera Ports Authority participating in the Ports panel discussion along with Filippo Olivetti, managing director of associate member, Bassani SpA.

Valeria Mangiarotti, vp of MedCruise and

manager of Port of Cagliari, will join the Green Agenda panel session whilst Roberto Perocchio, president of the Association of Italian Marinas (Assomarinas) & managing director of Venezia Terminal Passeggeri, will present a speech at the Superyachts in the Med session. MedCruise board member Giovanni Spadoni, who is also technical & commercial manager of Port of Livorno 2000 Srl, will present a paper on the shorex panel.

Joining the Cruise Agent Training Day is Albert Poggio, svp of MedCruise who will give a product presentation on the Mediterranean as a growing cruise destination.



The Grand Canal

Venice - Host port for 33rd MedCruise General Assembly and Seatrade Med 2008

edCruise members heading to Venice for the 33rd General Assembly (afternoon of December 11, 2008) and Seatrade Med December 9-11, will get a chance to see the famous city on water and also the modern cruise facilities offered in the Adriatic port which is due to handle over 980,000 cruise passengers this year. In 2009, Venezia Terminal Passeggeri expects to welcome around 1.4m cruise passengers on 550 calls.

Since its foundation in 1997, VTP has been constantly expanding and

enhancing its facilities. In 2009, in collaboration with Venice Port Authority, VTP is planning to open the first part of a €11m two-storey cruise terminal at Isonzo Quay, while it has already begun construction on the second phase. The facility will offer simultaneous berthing of two large megaships supported by a passenger boarding bridge manufactured by TEAM.

Other improvements include capital investments in the refurbishment of terminal 109/110, which will begin at the end of the current cruise season and will take over two years. This renovation will result in a second two-storey cruise terminal in the port.

For those participants intending to spend some time exploring Venice, either pre- or post-event, there are a wide range of cultural events and exhibitions taking place including George Barbier (1882–1932): The birth of Art Déco (Fortuny Museum, from August 30th, 2008 to January 5th, 2009) and Italian art between tradition and revolution, 1968 – 2008 (Palazzo Grassi, from September 27th, 2008 to March 22nd, 2009) including more than 250 works illustrating the decisive role played by tradition and revolution in determining contemporary Italian art.



ore than 1 million cruise passengers arrived at the Port of Barcelona during the first seven months of 2008. Between January and July a total of 1,021,478 cruise tourists passed through the terminals with a 18.5% increase over the same period of 2007.

From January to July, the Port has also registered a record number of cruise vessels with a total of 451 calls, with an increase of 9.4%. The Port expects to reach 2 million cruise passengers and 900 cruise calls by the end of 2008. In 2009 a similar pace of growth is expected.

There have been 11 new cruise ships to the Port this year, including Norwegian Jade, Zuiderdam, Independence of the Seas, MSC Poesia, MSC Fantasia, Ventura, Azamara Quest and Bleu de France.

Results from the Port of Barcelona's annual study about passenger's nationality reveal a significant growth of the European market. Specifically, there is an increase of Spanish passengers (representing 19% of the port's total cruise customers), German (10% of the total) and French passengers (8%).

In June 2008, the new Terminal A (built and run by Creuers del Port de Barcelona) was opened. With ≤ 15 m investment and 7.200sq mtr. this new passenger terminal is connected by a gangway with Terminal B, which will enable the simultaneous operation of the new generation of megaships with capacity for 6.000 passengers.

In 2010, two new cruise projects are expected to be launched: the refurbishment of Terminal C and the construction of the new Terminal E, both at the Adossat dock.

From November 2007 to February 2008 the Port of Barcelona registered 118 cruise calls. However, from November 2008 to February 2009, 149 cruise calls are planned. representing a 26% increase. Companies operating cruises from Barcelona in winter are MSC, Costa, AIDA, Pullmantur and Louis Cruises. Additionally, for the first time this year, two American companies (Royal Caribbean and Norwegian Cruise Line) will be calling at Barcelona between November and February.

Dubrovnik



ubrovnik Port Authority officially opened a new 360mtr long pier in port of Gruz in July 2008, as part of ongoing efforts to improve port infrastructure and facilities.

The remaining cruise ship piers are expected to be improved in time for the 2009 season, when port of Gruz will have an operational use of 1,200 mtr of pier with 11 mtr depth, allowing for three mega–cruise ships to be moored at the same time.

Dubrovnik Port Authority is also intending to construct a cruise ship passenger terminal, shopping malls and business facilities, along with an aquarium, museums and an auditorium. The Port Authority is in the process of determining a Public Private Partnership model (BOT) while searching for potential investors.

700 ship calls are expected in 2009, bringing 900,000 passengers. This is a 20% increase on the final total for 2008 with 680 ship calls and 750,000 passengers expected.

During the winter months (Nov 08–March 09) Dubrovnik has 26 calls booked, including Costa Serena, Costa Fortuna, MSC Opera, Legend of the Seas, Splendour of the Seas, Island Escape, Norwegian Jade, Monet, Black Watch, MSC Poesia, Marco Polo II, Grand Mistral, Summit and Queen Victoria.

Genoa

Ponte Andrea Doria renewed



Genoa Cruise Port has just finished the renewal of the Ponte Andrea Doria Cruise Terminal. The Terminal has undergone substantial restoration with the renewal of all fixtures, services and passenger areas. Recent upgraded work includes the

widening and lengthening of both quays and related jetties, the reshaping

of the western quay and the expansion of the passenger lounge on the quay level.

The Port is expecting 240 cruise calls in 2009 with a total of 680,000 passengers onboard. This is a 29% increase on 2008 traffic. Between November 08 and March 09, 48 calls are expected, including seven ships from MSC Cruises; MSC Lirica, MSC Orchestra, MSC Sinfonia, MSC Armonia, MSC Poesia, MSC Fantasia, MSC Rhapsody plus Coral, Ocean Village II, Royal Iris and Albatros.



Valencia

Further expansion at planning stage

Valencia Port is due for a 15% increase in cruise calls in 2009 and a 25% increase in passengers. Figures are 175 calls and 200,000 passengers in 2008 and 200 calls and 250,000 passengers expected for 2009. There are a number of ships that have called at Valencia for the first time this year: Oriana, Summit, Galaxy, Azamara Journey, Crystal Serenity and the last call in the Mediterranean of Cunard Line's Queen Elizabeth 2.

Construction works are expected to start in the next few months for the further expansion of Valencia Port. A new cruise area will be constructed and the estimated date for completion is 2012. The design is still being studied by the Port Authority.



Livorno

50 calls this winter

Port of Livorno is expecting 840,000 cruise passengers in 2009, compared to 820,000 this year although calls will be down from 575 to 530 due to larger ships visiting.

In 2008 there have been maiden calls made by the following ships: Independence of the Seas. Ventura, Carnival Splendor, Bleu de France, Azamara's Quest and Journey and Norwegian Jade. Port of Livorno has 50 calls booked for the upcoming winter season from: Oceanic, Voyager of the Seas, Norwegian Gem, Century, Brilliance of the Seas, Insignia, Zenith, Nautica, Voyager, Grand Voyager, Grand Celebration, Sovereign of the Seas and Azamara Journey.

The new Molo Italia pier is due to be christened this month providing priority berthing for mega ships.

Since June 2008, a new city sightseeing bus has been operational to enable passengers to visit with ease Livorno city centre, its main monuments and the local amenities.



Palermo

Palermo's port regeneration plan

Palermo, on the island of Sicily, has unveiled a new master plan for the port aimed at improving its quays and waterfront area and interface with the city. Around 200 cruise ships a year are currently calling at Palermo, mainly from April through to end of November.

Port Authority president Antonio Bevilacqua says the regeneration plans for the port area include the renovation of the cruise terminal. 'Currently there are numerous activities co-existing inside the port: shipbuilding, commercial (ro-ro and containers), movement of passengers and pleasure craft.' remarks Bevilacqua. 'The new master plan intends to open the port to the town by identifying those areas which are able to create a real and useful connection between the port and its town, including cruise tourism,' he adds.

The most popular excursion for cruise passengers is sightseeing in Palermo itself, which rests on the edge of the orange and lemon tree-covered plain of Conca d'Oro. The city boasts a Baroque square and three churches plus a cathedral which was begun in 1185 and houses the tomb of Frederic II. The archaeological museum is one of Italy's largest, known for the sculptures and carvings unearthed at Selinunte.



MEDCRUISE AT CRUISE EVENTS



Black Sea Cruise in Odessa

ew MedCruise member Odessa hosted the First Black Sea Cruise 2008 event in Hotel Odessa on September 24th and 25th.

On the eve of the event, delegates and speakers had a chance to visit the Odessa National Academic Opera and Ballet House.

The first day of the conference focussed on the Black Sea as a cruise destination and featured presentations by analyst Peter Wild, Princess Cruises vp of shore excursions, Bruce Krumrine, and John Tercek, vp, commercial development of Royal Caribbean International.

MedCruise vp. Valeria Mangiarotti talked about the MedCruise Association and prospects for development of ocean cruising in the Mediterranean and Black Sea, followed by Vsevolod Peresipkin, director general of Russia's Central Scientific Research Institute of Sea Fleet, who presented a paper on the development of cruise routes within Black, Azov and Mediterranean seas.

Two further presentations by Valentina Mikhailova, Director general of BlackSeaTrans, and Roman Morgenshtern, Commercial director of Ukrferry company discussed the potential for growth within the Black Sea.

The ports sector came under the spotlight next with presentations by Georgiy Tokman, director of BASPA (Black and Azov Seas Ports Association). Yuriy Vaskov, deputy of director general Port of Odessa, speaking about Odessa Port on the eve of the European Soccer Championships –Euro 2012 and David Stupelman, dg of Russia's Port of Sochi, on the reconstruction of the port and region in time for the Winter Olympic Games 2014.

Tourist opportunities within the Black Sea region were highlighted by Marina Slesareva, the 1st deputy of minister of culture and tourism in Crimea, Sevil Sumanariu, executive manager, department of Black Sea region cooperation, city council of Constantza, and finally Laslo Sabov, director general of BSSS Ltd. who spoke about typical problems with tourist services at ports and how to solve them.

A more detailed report from the BlackSeaCruise 2008 event will feature in the December issue of MedCruise News.

Cruise in Greece, Athens



ruise line execs and representatives of Greece's tourism industry met at the Cruise in Greece forum in Athens in June to discuss expanding Greece's engagement with cruise.

Whilst Greece welcomes the third largest number of cruise visitors in Europe (2.5m in 2006, according to the European Cruise Council), the majority of calls are centred around just six destinations: Piraeus (Athens), Corfu, Katakolon, Santorini, Rhodes and Mykonos.

Co-organised by the Hellenic Association of Travel and Tourist Agencies and Seatrade, the

Cruise in Greece Forum discussed how Greek ports can improve their cruise facilities and berthing system.

A suggestion from the floor to create an association of Greece cruise ports was applauded although Yiannakis Kokkinos (left), director of MedCruise, who spoke at the conference, urged Greek ports to raise their voices by joining the association which has been active in promoting cruising in the Mediterranean for 12 years.

All participating cruise line executives admitted existing Greek law related to closed jaw cruising from Greek ports was preventing expansion. Whilst EU–flagged vessels can homeport in Greek ports and perform roundtrip cruises, current Greek law states they have to adhere to Greek–flag manning/language scales. Representing Louis Hellenic Cruises, which operates three ships from Piraeus and employs 1,000 Greek seafarers, George Stathopoulos noted this results in heavily increased costs.

Royal Caribbean's Craig Milan said 'customers are demanding Greece, especially North Americans and those from Europe/Middle East, and we would consider round-trip Athens itineraries tomorrow if the laws were changed.'

The cruise industry: from great luxury to democratization, Port of Malaga

he cruise industry: from great luxury to democratization was the subject of a two day seminar

hosted by the Port of Malaga on September 19th and 20th, 2008.

The event was launched by Enrique Linde, chairman of the Malaga Port Authority. He highlighted the strong growth of cruising at the Spanish port with 275 calls expected in 2008, up 14.5% from 240 last year. Due to an average increase of 100 more



passengers per calling ship more than 360,000 cruisers are expected this year, up 23% from 2007.

The director general of Malagaport, Sebastian Camps, focused on the new passenger terminal and new berth with 12 mtr depth alongside capable of handling turnarounds and described the construction of another new terminal on Pier 2, aimed at smaller, luxury vessels, 'which will permit docking within easy walking distance of the city's historic centre'.

Laurent Monsaingeon. President of MedCruise and head of French Riviera Ports, gave an extensive overview of the Mediterranean cruise market which showed Barcelona likely to be the fifth–ranking cruise port globally in 2008 with an anticipated 2m passengers by year–end. Monsaingeon also stressed the lengthening of the Med's high season to include November. 'Only December, January and February are really "off season" at present, although there is still room for more growth in March,' he added.

During the two day event participants had a chance to visit the port's new cruise terminal and take a tour of Malaga's local attractions.

MEDCRUISE AT CRUISE EVENTS

ANTOR, London: The benefits of cruise tourism

he Association of National Tourist **Office Representatives (ANTOR)** held its first cruising forum in London together with the Passenger Shipping Association on September 23rd.

Over 100 delegates from tourism, ports, cruise lines, service providers and media met to discuss the benefits and effects of attracting cruise tourism.

Speaking about the UK market, PSA director Bill Gibbons noted 41% of Brits chose to cruise in the Mediterranean in 2007. 'The Med is the most popular cruise destination for both ex-UK cruise and fly-cruise itineraries,' he remarked.

Representing the luxury sector, Trudy

Redfern, md UK and Ireland for Silversea Cruises said a recent survey of the luxury brands revealed the number one determining factor for taking a cruise was the destination.

Hurtigruten's head of sales, Kathryn Beadle spoke of the very close relationship the line has with Innovation Norway. They meet twice a month to discuss joint promotions which she said has resulted in a marked increase in cruise bookings to Norway.

MedCruise svp Albert Poggio, called on national tourist boards to become more involved in developing and promoting cruise tourism. 'You are the guys with the big budgets, whereas the bulk of promotional effort and spend is often left to the individual ports themselves'. Fred Olsen Cruise Lines' marketing



L-R: Albert Poggio (MedCruise), Bi Tracey Poggio (chairman of ANTOR) and Nigel Ling gard(Fred. Olsen)

director, Nigel Lingard, said 'we need to know there is a will from the national tourist boards to work together with the cruise lines to promote destinations, as to date it has been a localised activity.

Jo Rzymowska general manager UK and Ireland of Royal Caribbean International and Lynn Narraway, md UK for Carnival Cruise Lines and Holland America discussed cruising as a threat or an opportunity for destinations? Rzymowska cited Independence of the Seas' presence in Southampton for this summer season and how the whole city got behind the ship's arrival. 'The six month season will result in over £22.8m being spent in Southampton: without doubt cruise tourism is an opportunity for destinations!' she exclaimed.

Constantza hosts 4th Danube Summit

Danube and Black Sea co-operation

onstantza's new cruise terminal was the venue for the 4th Danube Summit, which took place between June 4th-6th. Leaders from southeast Europe's transport and logistics community convened in Romania to discuss Danube and Black Sea co-operation as the key theme of the conference.

A cruise workshop took place on June 6th, attended by Constantza's local port and tourism leaders, plus Venezia Terminal Passeggeri and the Association of Mediterranean Cruise Ports (MedCruise).

MedCruise secretary general José Campos stressed the importance of the local players' collaboration in developing short- and longterm strategic plans towards the final goal, which they agreed was for Constantza to

become a major cruise port.

'In our view, Constantza Port, which became a member of MedCruise in 2007, is ready to serve as the gateway for many thousands of cruise tourists to enter Romania for the first time. Romania is a fascinating country ready to be discovered,' remarked Campos. Cruise traffic at Constantza has increased from approximately 1,500 passengers in 2002 to over 16,000 in 2007. Holland America Line's Rotterdam is calling this season and Costa Crociere is returning after an absence of several years.

'The Port of Constantza offers all the necessary facilities for the development of cruise tourism,' said Constantin Matei, the port's general manager. The cruise terminal is capable of handling 100,000 passengers, but last year only 25,000 river cruise and sea

passengers transited it.'

Matei said, several institutions are now working together to develop more tourist attractions to offer cruise passengers.



Cunard

Queen Elizabeth 2 at last in La Spezia



E2, the historic 41-year old liner, now in her final season for Cunard Line, visited La Spezia in July. After anchoring at the port's India 8 point, the classic liner used the new JF-type floating platform for speedy disembarkation of passengers. Each tender was able to reach the shoreside pier within six minutes.

Passengers were welcomed by a line–up of 30 coaches, which took them on a variety of tours of Tuscany – Florence two hours by bus, Lucca and Pisa 50 mintues away, Cinqueterre (half an hour by bus or boat) and gastronomy tours in Parma (1.5 hours by road).

For passengers interested in La Spezia and its historical centre, a tourist train was arranged. The QE2 call and subsequent calls by Royal Caribbean International's Voyager of the Seas represent an important development for La Spezia and the port's ability to handle large cruise ships at anchor.

Located in a naturally sheltered gulf, La Spezia is protected from the wind and offers a floating pontoon for calls alongside plus three anchorage facilities. With its favourable climate year-round, the port is hoping to grow winter cruise calls.

La Spezia is set to host approximately 50,000 cruise passengers and 20,000 crew members in 2008 and many more are forecasted for 2009.



Louis Cruise Line

Louis enters new phase

ouis plc has completed the purchase of Norwegian Majesty from Star Cruises for \$162m (€103m). The 1,790passenger ship, currently operating for Norwegian Cruise Line, has been chartered back to Star Cruises until December 1st, 2009. Norwegian Majesty

Norwegian Majesty enters the Louis Cruise Lines fleet following the sale of two of the company's older vessels. Princesa Marissa and Serenade.



chairman Costakis Loizou underlined the importance of this expansion, not only for the company but also for the Mediterranean cruise market and stated: 'We remain unceasingly focused on the strategy for renewing our fleet and we are going ahead with the implementation of our announced plans to further upgrade the services we provide to the 350.000 passengers from Europe. North America and a large number of other countries.'

The purchase of a second ship. Norwegian Dream, is expected to be completed during September.

Group executive

Costa Cruises

Costa–North America promotes winter Med



osta Cruise Lines-North America is promoting winter Mediterranean sailings by emphasizing lower airfares and cruise prices, along with fewer crowds and 'California-like temperatures.'

From November through March, the line is touting sailings of seven to 12 nights to destinations including the Canary Islands, Greece, Turkey, Morocco and Egypt.

One of the best values offered on the North American market is a 10–night voyage to Spain, Morocco and the Canary Islands on the new Costa Serena. The December 8th sailing is priced starting at \$799 per person.

MSC Fantasia dedicated to year-round Med cruising

y the end of 2009 MSC Cruises will have increased its passenger carrying capacity by 50%. In the course of the next 17 months the brand will take delivery of three newbuilds, including two 3,959 (maximum) passenger capacity, and a fourth Musica-class 90,000gt ship, bringing the total fleet to 12 ships.

MSC Fantasia, purpose-built for year-round Med operation, is the first of two newbuilds designed by the brand for this market and sports some new features including a 99 suite VIP area, a pool with sliding roof, an Aqua Park, a Formula 1 simulator, 4D interactive cinema, squash court, dedicated teenagers' disco and an aft pool adults-only area with bar and a la carte French restaurant.

MSC Fantasia will operate from Genoa starting December and MSC Splendida, arriving next summer, will sail seven-day itineraries in West Med, whilst Fantasia switches to East Med in the summer.

Keeping a close eye on making sure queuing does not become an issue on the larger capacity

CDF Croisieres de France

ships both for on-board services and during embarkation/disembarktion, on the latter issue, MSC Cruises ceo Pierfrancesco Vago says he is happy with the way Mediterranean ports are moving both on port side and land side operations, 'which will be vital with up to 4,000 passengers coming ashore on each visit,' he added.



Croisieres de France off to great start



DF Croisieres de France, the Parisbased Royal Caribbean subsidiary that launched service in May, reports a very satisfactory first season despite the sluggish tourism market in general.

Dedicating an all-inclusive ship to the French was a

brilliant idea from Richard Fain. 'Owing to the large number of three– and four-bed cabins, quite attractive for families, the ship sailed at a 110% capacity in August,' said Nick Sharp, head of the company in France. He added: 'Food –– with standing ovations for the chef –– and service were most appreciated by the passengers.'

The ship is chartered by Marseille–based tour operator TMR from Sept. 21st until the end of November. It will sail in the Caribbean from mid–December until April before returning back to the Mediterranean for summer 2009. Bleu de France will offer two different summer itineraries in 2009 departing from Marseille. One calls at Olbia, Tunis, Valletta, Taormina, Sorrento and Ajaccio. The other visits Barcelona, Palma, Malaga, Gibraltar and Ajaccio. Two mini–cruises are also planned in May and June.

Club Med

New look for Club Med 2



lub Med is planning an interior refurbishment of five-masted sail cruiser Club Med 2 at the end of the summer season. The work will take place in Genoa from October 4-30.

Sophie Jacqmin, an interior designer who has worked with Club Med before, is responsible for the new décor which is inspired by accounts of explorers' adventures.

All 185 suites will be redesigned plus ten 36sq mtr cabins added. Totally restructured, the 110sq mtr spa will be linked with top brand Carita and offer a hammam and hairdresser, whereas the new fitness centre will be under the Club Med Gym banner.

The two restaurants – also to be renovated – are to be renamed Le Méditerranée and Le Magellan. A new setting is also planned for the main lounge, the Salon Pacific.

46 ports in the Caribbean and Latin America are scheduled during winter 2008/09, with departures mainly from Fort de France and Pointe à Pitre.



MedCruise Associate Members

edCruise has 18 associate members: European Cruise Council, Turisme de Barcelona (Barcelona), Afrimar Tunisia (Tunisia), Agena Tramp (Sete), Bassani (Venice), Carimar Shipping Agency (Cagliari), Hugo Trumpy (Livorno), Intercruises Shoreside & Port Services (Barcelona), Karavanmar Cruise Services (Alanya), MH Bland (Gibraltar), Mirco Santi Srl (Venice),

Navlomar Maritime (Constantza), Olive Branch Tours (Morocco), P&B Agencies (Barcelona), Plaisant & C. Ship Agency Srl (Cagliari), Samer & Co Shipping (Trieste), Top Class (Monaco) and Tura Turizm (Sinop)

Any company wishing to become an associate member of MedCruise please contact José Campos on email jose campos@apb.es

Venice to host next General Assembly

he 33rd General Assembly of the Association of Mediterranean Cruise ports (MedCruise) will be held in Venice on the afternoon of December 11th. 2008 at the end of Seatrade Med.



Monaco

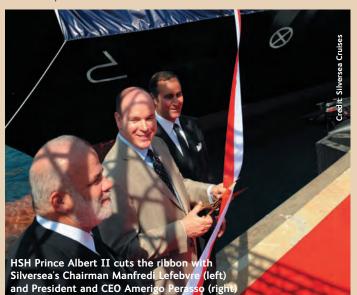
Prince Albert II names Prince Albert II

- n the heart of Monte Carlo's harbour, Prince Albert II L officially joined the Silversea fleet during a naming ceremony in the presence of HSH Prince Albert II of Monaco on June 4th.

Guests listened attentively to heartfelt speeches and then raised their glasses in a toast when the red and white ribbon (representing the heraldic colours of the Grimaldi family) was cut by HSH Prince Albert II,



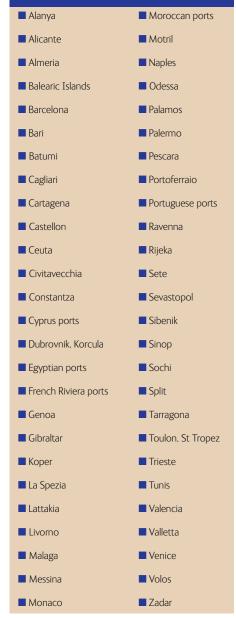
Prince Albert II in Monte Carlo Harbour



marking the launch of a new era in expedition cruising.

Fresh from a multimillion dollar renovation, the Prince Albert II boasts the largest average size accommodations of any expedition ship. All 66 ocean-view accommodations have private marble bathrooms with bathtubs.

MedCruise Members



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